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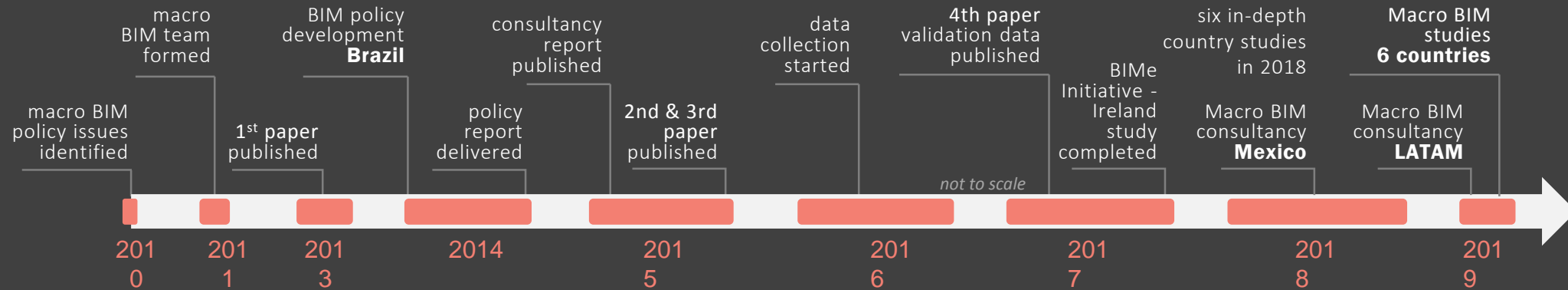


Digital Transformation through BIM: Insights for a collective national and trans-European approach

Dr. Mohamad Kassem, Associate Professor | Head of CM Subject
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- Is BIM a ‘manifestation’ of digital transformation in construction?
- How are policy makers responding to opportunities brought by BIM?
- What are the key ingredients required in a market to achieve a BIM-enabled digital transformation?
- How does BIM diffusion unfold across a market?
- What are the approaches/actions available to policy makers to stimulate BIM adoption?
- Who to involve and how to share the BIM adoption effort across a market?
- Insights for a national and trans-European approach

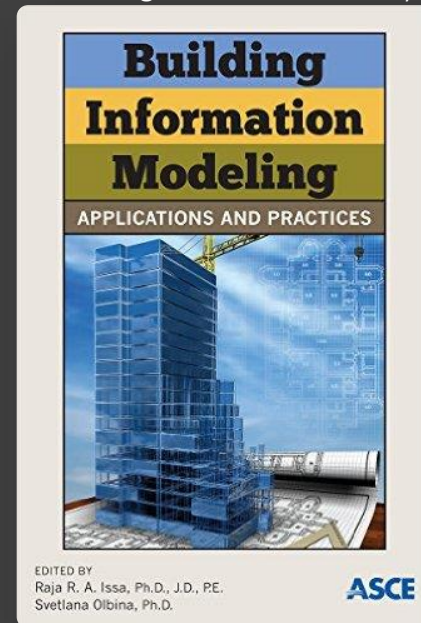


A Proposed Approach To Comparing the BIM Maturity of Countries



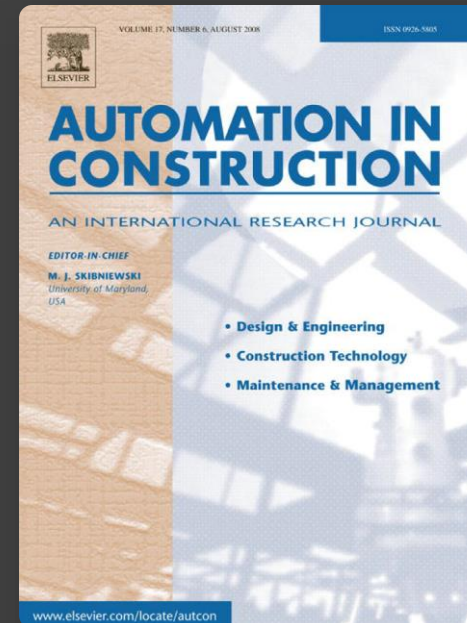
2013

Analyzing Noteworthy Publications of Eight Countries Using a Knowledge Content Taxonomy



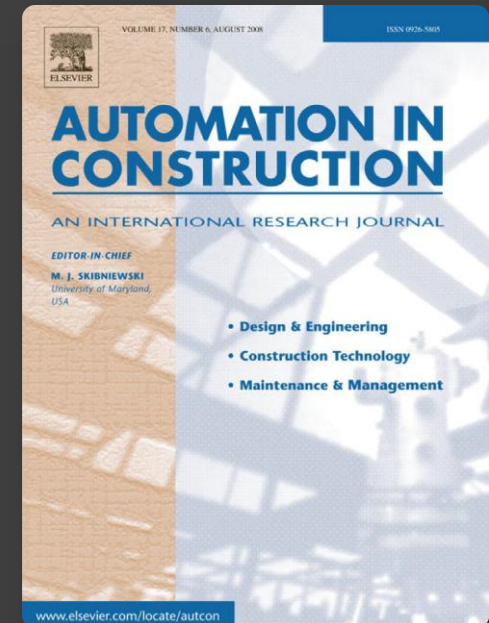
2015

Macro BIM Adoption: Conceptual Structures



2015

Macro BIM adoption: Comparative Market Analysis



2017



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BIM
INITIATIVE



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26 countries so far including input from +350 experts

Initial Benchmarking Data – collected in 2015 -2019

Australia	New Zealand	Netherlands	Switzerland	Russia	Canada
China	Brazil (thrice)	Portugal	UAE	Peru	Guatemala
Finland	Ireland (twice)	Qatar	United Kingdom	Argentina	
Hong Kong (twice)	Italy	Russia	USA	Uruguay	
Malaysia	Mexico (twice)	Spain (twice)	South Korea	Chile	



FIESP, Sao Paulo 2014 | Brazil



EU BIM Summit, 2015 & 2016 | Spain



Future BIM Implementation , 2015 | Qatar



GEOBIM, 2014 | Netherlands



Geospatial World Forum, 2015 | Portugal



BIM Leadership Forum, 2015 | Brazil

2015 – 2019

Barcelona, Milan, Sao Paulo,
Hannover, Cairo, Dublin, Montreal,
Hong Kong, ...



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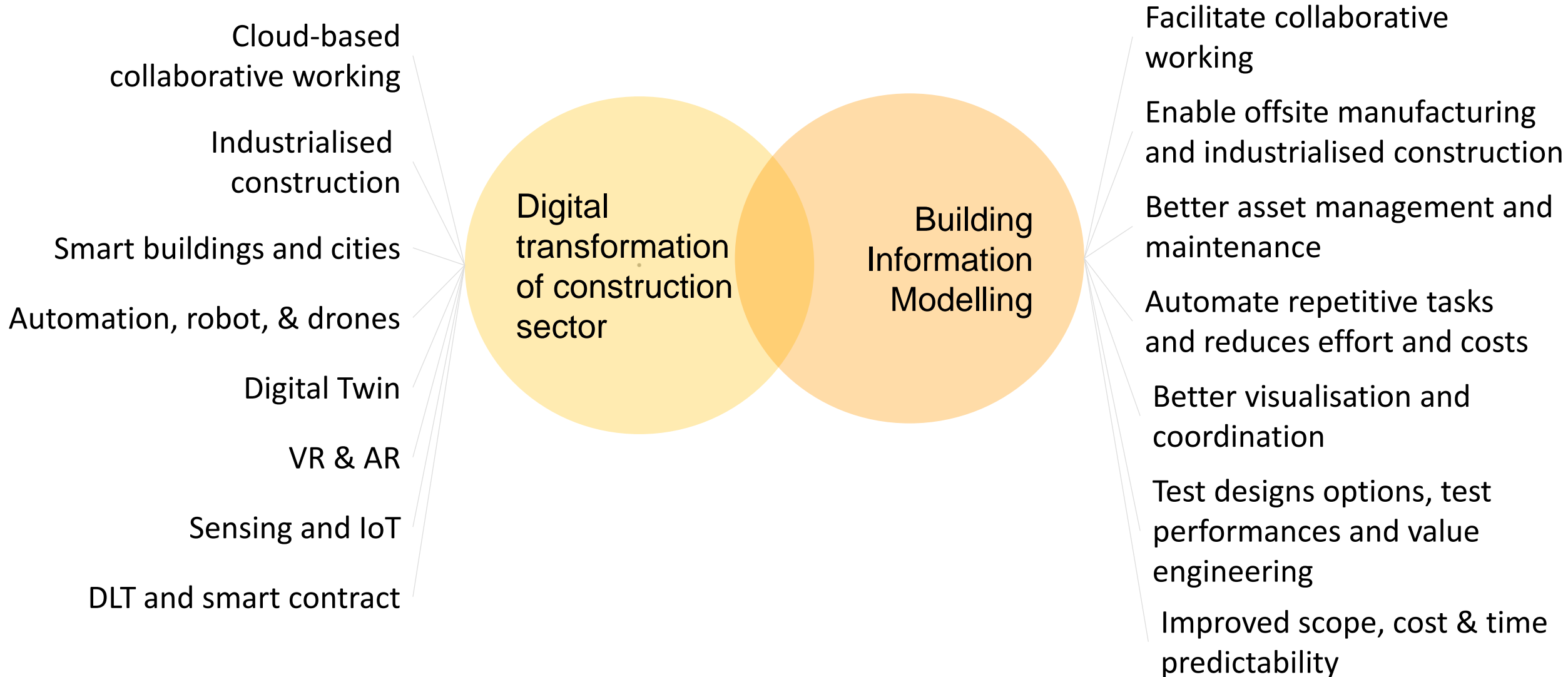


Is BIM a ‘manifestation’ of
digital transformation in construction?





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BIM is the **current expression** of digital innovation within the construction industry

Adoption = (Implementation + Diffusion) x activities

Within projects, organisations, and by individuals

Macro Adoption = market/country level



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How policy makers are responding to
opportunities brought by BIM?





Mandates

+

Standards

+

Incentives

UK's BIM Level 2

France's BIM Plan 2022

Quebec's Construction 4.0 Initiative

Construction Industry Council's Initiative (Hong Kong)



Public vs
private
sector

Capacity
building

Engagement
reach

Lack of
guidance

Untested
case
studies

Reality vs.
hype

Gaps/
redundancy
in policy

Metho-
dological
approach



- Strong evidence for **collective approach** to accelerate adoption, reduce costs, and increase collective benefits
- Key attributes of **BIM Adoption Policies**
 - Provides a clear and purposeful vision
 - Demonstrates strong leadership
 - Engages with all relevant stakeholders and interest groups
 - Provides incentives
 - Prioritise learning, education and capacity building
 - Commit for a long term journey (maintenance, succession, or termination)



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What are the key ingredients required in a market to achieve a BIM-enabled digital transformation?





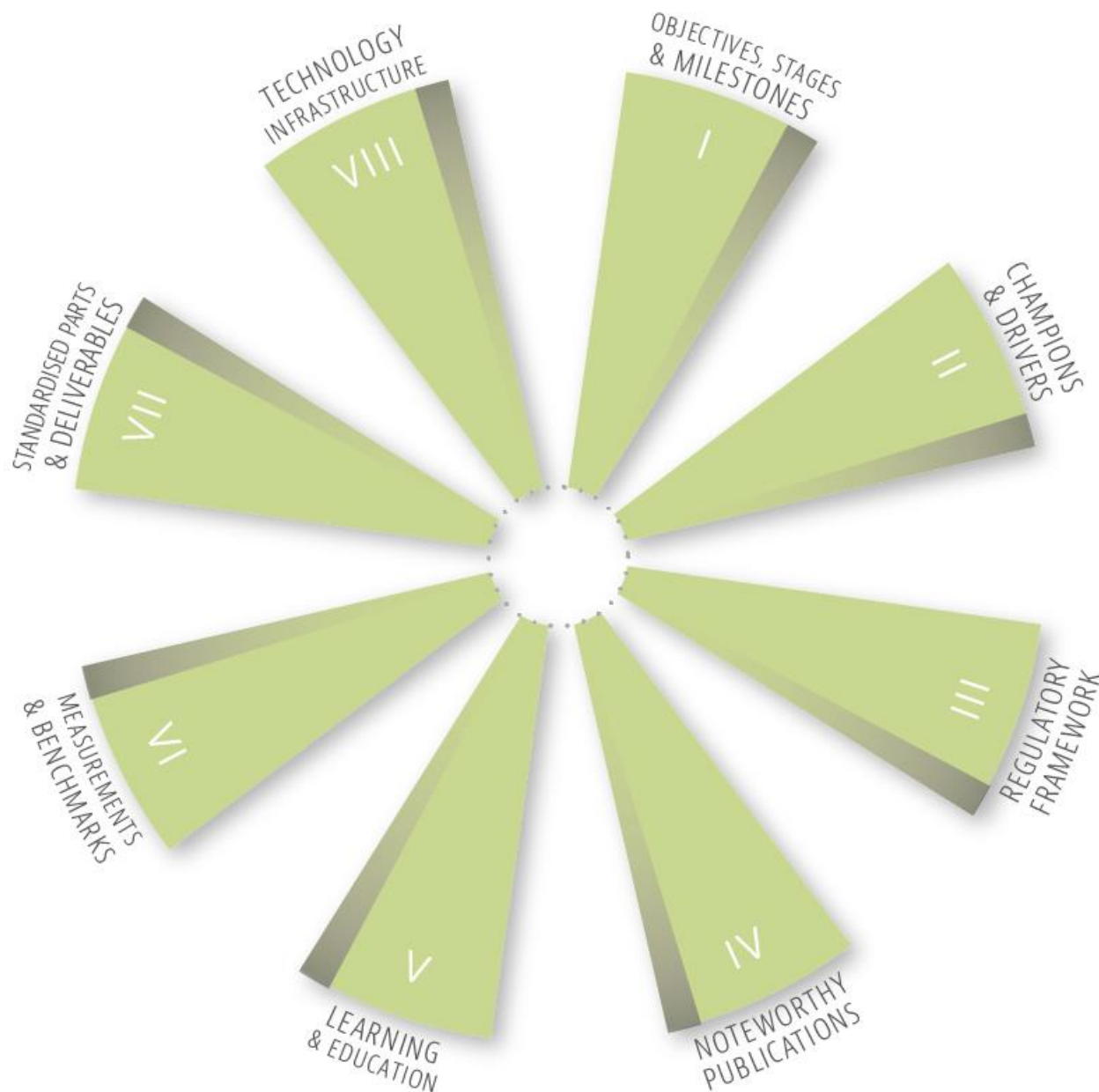
There are
8 Components
that every market needs to develop to enable
both holistic and systematic BIM Adoption



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Macro Maturity Components **Model**

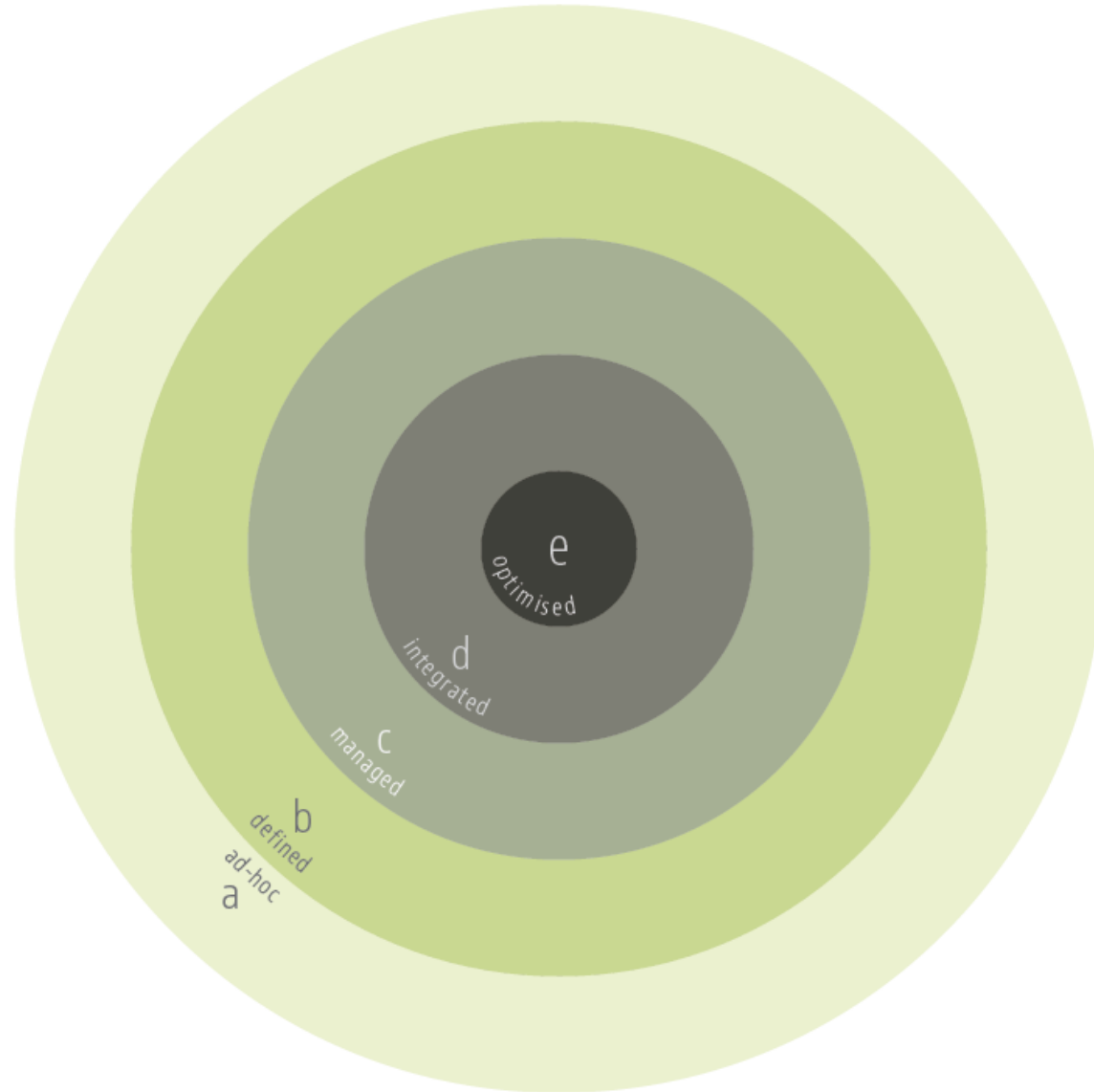




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Macro Maturity Components **Model**

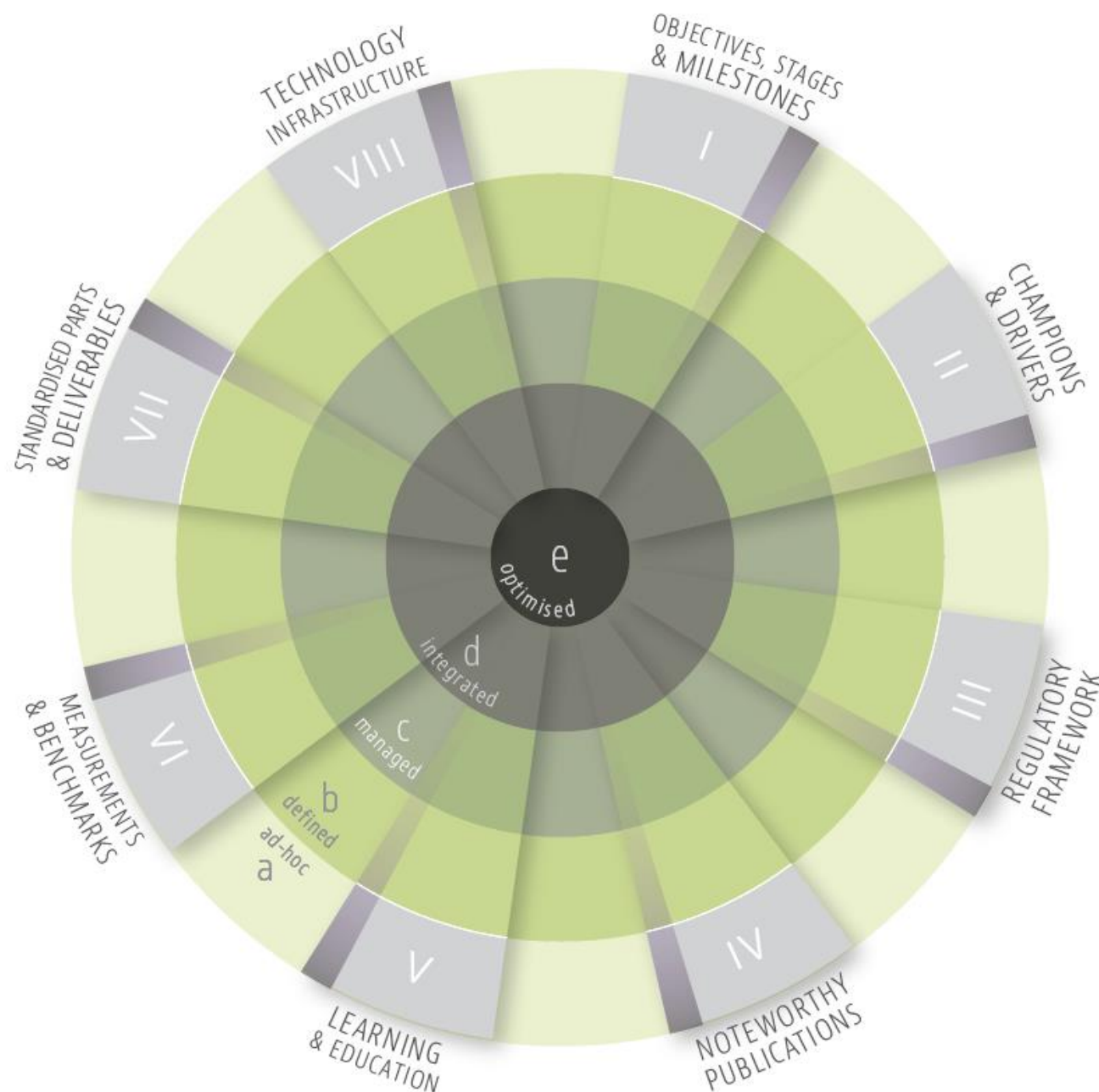




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Macro Maturity Components **Model**

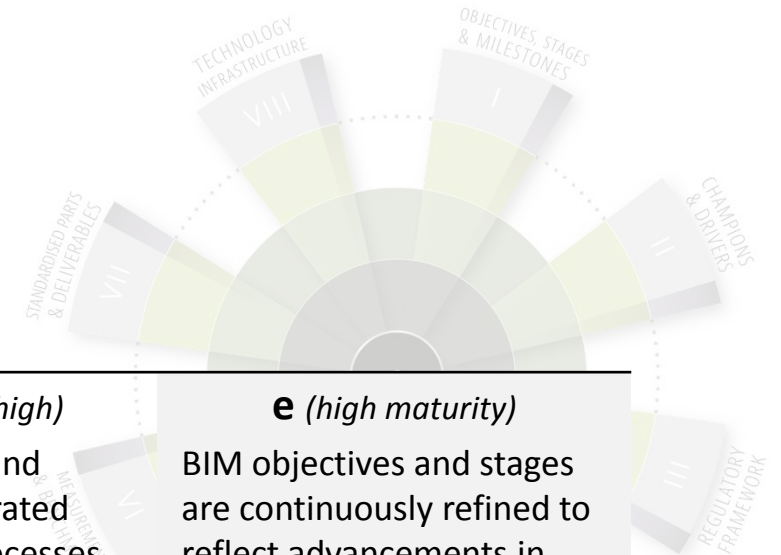




Component I

Objectives, stages and milestones

[latest version or additional information](#)



a (<i>low maturity</i>)	b (<i>medium-low</i>)	c (<i>medium maturity</i>)	d (<i>medium-high</i>)	e (<i>high maturity</i>)
There are no market-scale BIM objectives or well-defined BIM implementation stages or milestones	There are well-defined macro BIM objectives, implementation milestones and capability stages	BIM objectives, stages and milestones are centrally managed and formally monitored	BIM objectives and stages are integrated into policies, processes and technologies and manifest themselves within all other macro maturity components	BIM objectives and stages are continuously refined to reflect advancements in technology, facilitate process innovation, and benefit from international best practices

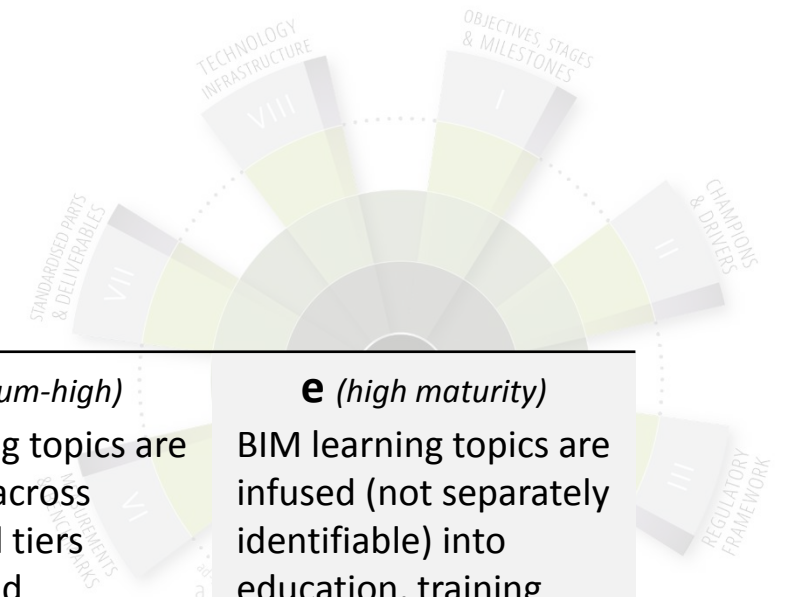
Other component-specific metrics include: The Availability of Long-term Objectives to Guide Market Adoption; Availability of Capability Stages to Guide Market Adoption; The Availability of Maturity Milestones to Guide Market Adoption; ...



Component V

Learning and education

[latest version or additional information](#)



a (<i>low maturity</i>)	b (<i>medium-low</i>)	c (<i>medium maturity</i>)	d (<i>medium-high</i>)	e (<i>high maturity</i>)
BIM learning topics are neither identified nor included within legacy education/training programs; learning providers lack the ability to deliver BIM-infused education	BIM learning topics are identified and introduced into education/training programs; BIM learning providers are available across a number of disciplines and specialties	BIM learning topics are mapped to current and emergent roles; BIM learning providers deliver accredited programs across disciplines and specialties	BIM learning topics are integrated across educational tiers (tertiary, and vocational) and address the learning requirements of all industry stakeholders	BIM learning topics are infused (not separately identifiable) into education, training and professional development programs

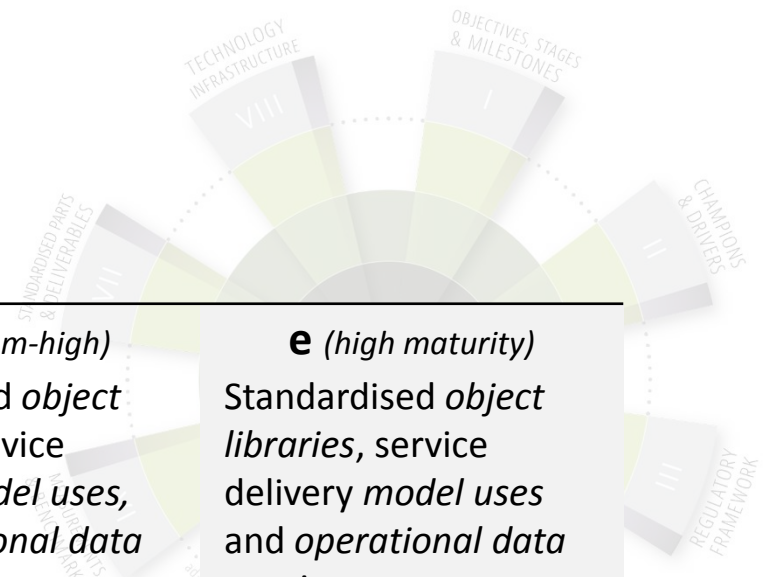
Other component-specific metrics include: BIM Infusion into Tertiary Curricula; Multi-disciplinary Integration of Curricula; Use of Simulated Design, Construction and Operation Environments; Expertise of Learning Providers; ...



Component VII

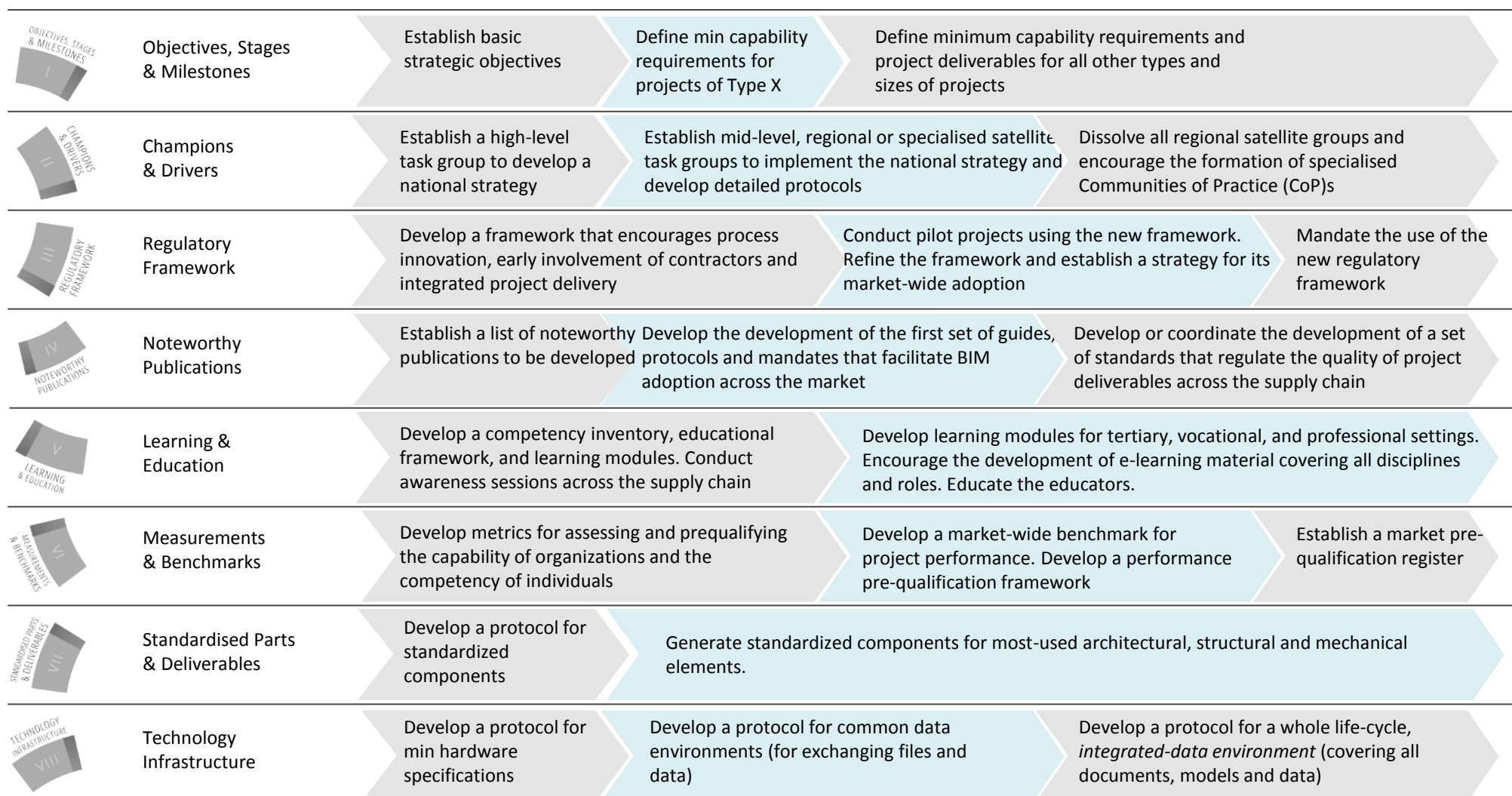
Standardised parts and deliverables

[latest version or additional information](#)



a (<i>low maturity</i>)	b (<i>medium-low</i>)	c (<i>medium maturity</i>)	d (<i>medium-high</i>)	e (<i>high maturity</i>)
There no market-specific <i>object libraries</i> (e.g. doors and windows); service delivery <i>model uses</i> (e.g. clash detection) and <i>operational data</i> requirements (e.g. COBie)	<i>Object libraries</i> are available yet follow varied modelling and classification norms; service delivery <i>model uses</i> and <i>operational data</i> requirements are informally defined and partially used	Standardised <i>object libraries</i> are available and used; service delivery <i>model uses</i> and <i>operational data</i> requirements are formally defined and used across all project lifecycle phases	Standardised <i>object libraries</i> , service delivery <i>model uses</i> , and <i>operational data</i> requirements are integrated into, procurement mechanisms, project workflows and lifecycle facility operations	Standardised <i>object libraries</i> , service delivery <i>model uses</i> and <i>operational data</i> requirements are continuously optimised and realigned to improve usage, accessibility, interoperability and connectivity

Other component-specific metrics include: Availability of an Elemental Classification System; Availability of National Object Libraries; Availability of Standardised Model Uses; ...





BIM Roadmap: Brazil

Resultados

Aumentar a produtividade das empresas em 10%

Reduzir custos em 9,7%

Aumentar em 10x a adoção do BIM (% do PIB da construção civil)

Elevar em 28,9% o PIB da construção civil.

Governança

2018

Estabelecer instância de gestão

2021

Gerenciar as atividades da Estratégia BIM BR / Analisar e publicar resultados

2024

2028

Estratégia BIM BR implantada e metas atingidas

Infraestrutura Tecnológica e Inovação

Aprimorar a infraestrutura da rede de comunicação de dados em regiões estratégicas e soluções de TIC frente às necessidades do uso BIM / Incentivar a interoperabilidade por meio de padrões neutros

Incentivo continuado ao desenvolvimento tecnológico

Arcabouço Legal

Estabelecer os requisitos BIM para compras governamentais

Aprimorar o marco legal e infralegal referente às compras públicas para o uso extensivo do BIM

Arcabouço legal e infralegal aperfeiçoado

Regulamentação Técnica

Estabelecer documentos e referências técnicas para edificações e infraestrutura

Atualizar guias para edificações e desenvolver guias para infraestrutura e para operação e manutenção de ativos / Aprimorar o arcabouço normativo técnico para incentivar a colaboração e a integração nos processos BIM

Regulamentação técnica aprimorada

Investimentos

Promover ambiente de negócio favorável à atração de investimentos em BIM

Investimentos em BIM efetivados

Capacitação

Estabelecer objetivos de aprendizagem / Elaborar disciplinas modelo

Capacitar os educadores e profissionais do setor público / Desenvolver programas de certificação / Implantar programa de capacitação dos profissionais compreendendo todas as disciplinas

Atualização e educação continuada

Indução pelo Governo Federal

Estruturar o Governo para adoção do BIM nos Programas Piloto

Adotar BIM em projetos dos Programas Piloto

Adotar o BIM em projetos e obras e incluir novos programas

BIM disseminado em obras públicas

Comunicação

Difundir o conceito BIM e seus benefícios / Divulgar a Estratégia BIM BR e seus resultados / Promover a Plataforma e a Biblioteca Nacional BIM

Atores mobilizados



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How does BIM diffusion unfold across a market?





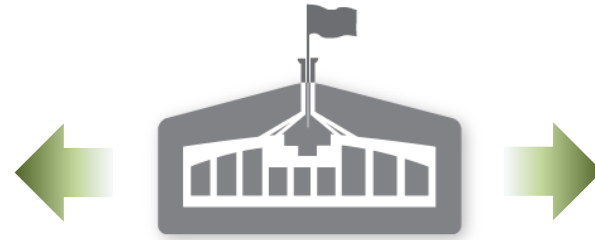
There are
3 market dynamics
that affect how BIM adoption is
triggered and diffused



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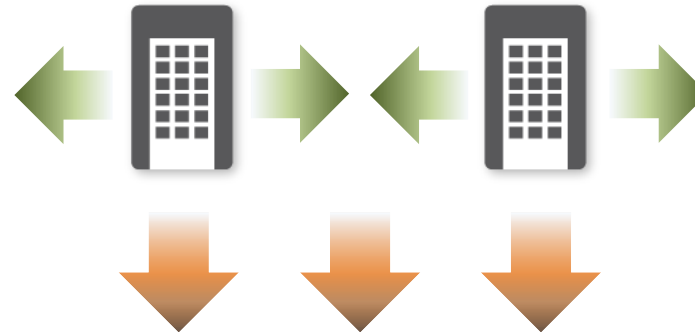
TOP-down



Government

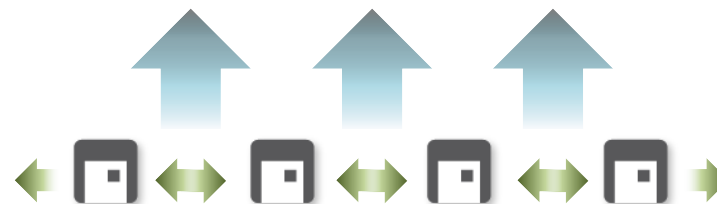
Diffusion Dynamics Model

MIDDLE-out



Large Organizations

BOTTOM-up



Small Organizations

Diffusion Dynamics Model

3 Diffusion Dynamics:

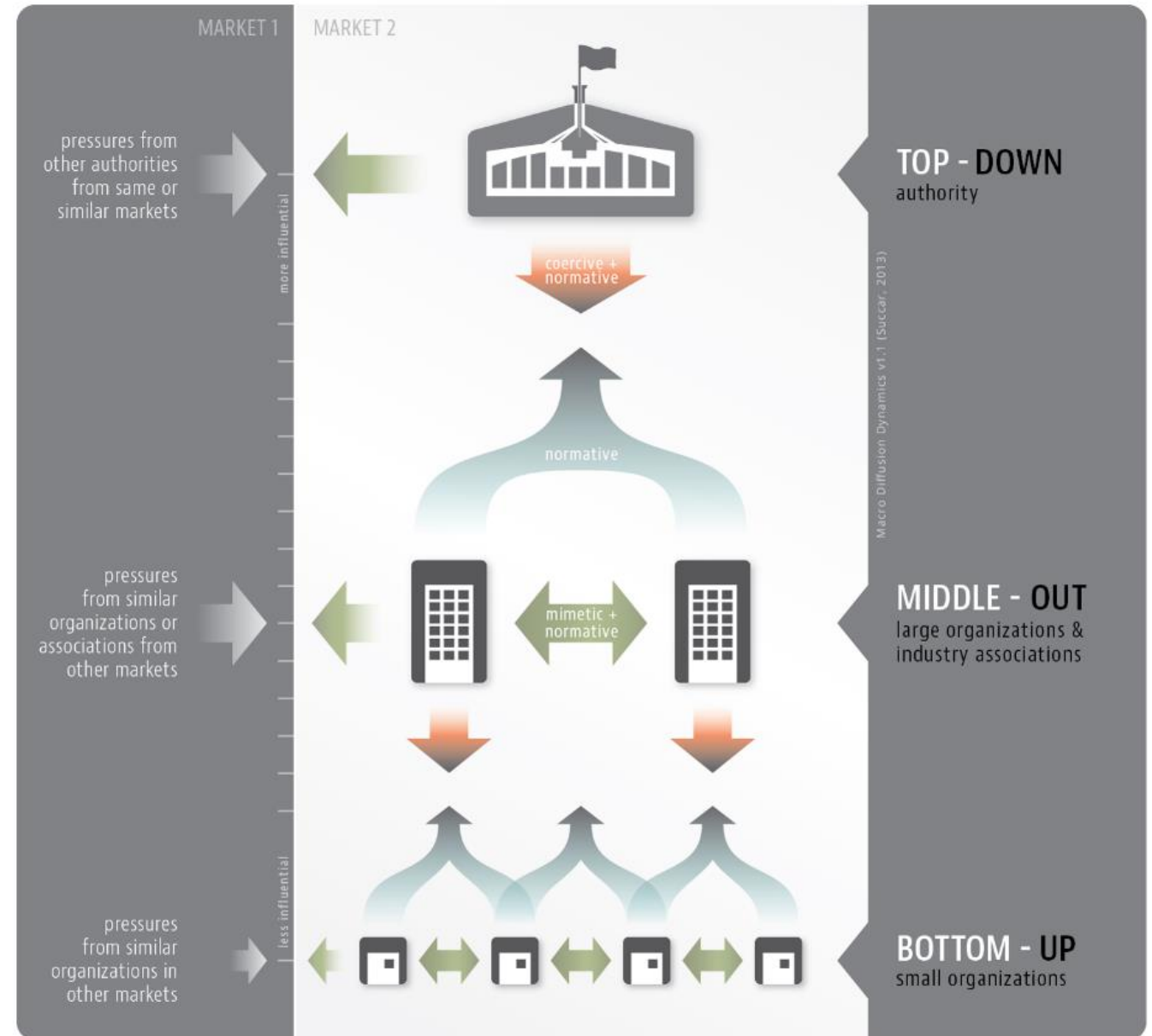
Top-Down, Middle-Out & Bottom-Up.

3 Pressure Mechanisms:

Downwards, Upwards & Horizontal; and

3 Pressure Types:

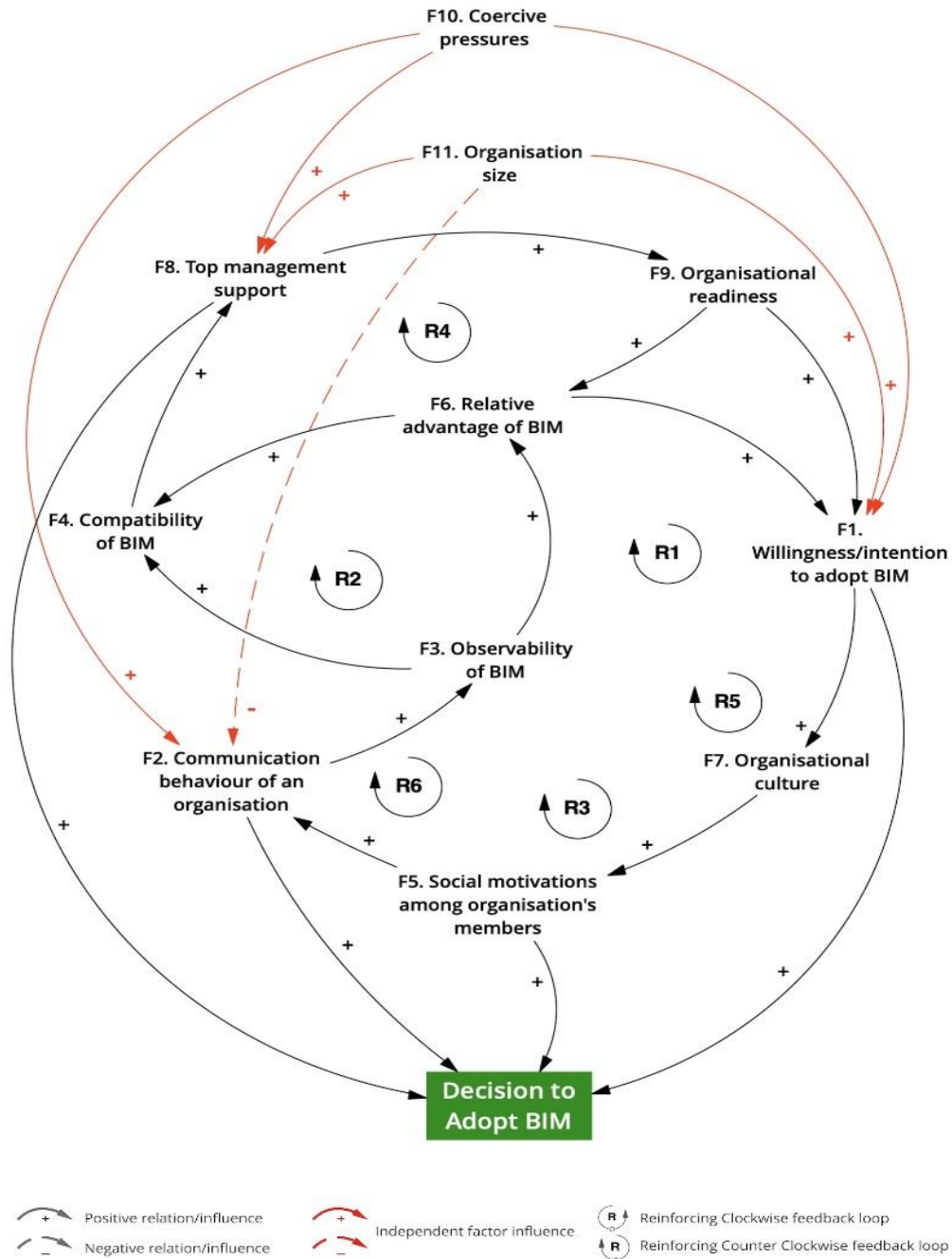
Coercive, Normative, & Mimetic



At organisation level

Many dynamics

affect how BIM adoption occur and top
one can be identified



BIM Adoption Taxonomy

BIM Innovation Characteristics

- Perceived ease of use
- Relative advantage
- Compatibility
- Complexity
- Trialability
- Observability
- Technological factors

External Environment Characteristics

- Coercive pressures
- Mimetic pressures
- Normative pressures

Internal Environment Characteristics

- Top management support
- Communication behaviour
- Financial resources
- Organisational readiness
- Social motivations
- Organisational culture
- Willingness and intention
- Organisation structure

Ahmed A. L. and Kassem M., 2018. A unified BIM adoption taxonomy: Conceptual development, empirical validation and application, *Automation in Construction*, 96: 103- 127.
<https://doi.org/10.1016/j.autcon.2018.08.017>



Loop	Loop name	Interdependent factors	Indication
R1	Benefits of BIM innovation	Relative advantage of BIM (F6) → Willingness/ intention to adopt BIM (F1) → Organisational culture (F7) → Social motivations among organisation's members (F5) → Communication behaviour of an organisation (F2) → Observability of BIM benefits (F3) → Compatibility of BIM (F4) → Top management support (F8) → Organisational readiness (F9) → Relative advantage of BIM (F6).	BIM benefits can lead through its influence on a number of organisational characteristics (willingness to adopt BIM, organisational culture, social motivation, and communication behaviour) to an appreciation of the benefits of BIM and its compatibility, hence, inviting top management support which improve the organisation readiness and lead to the decision to adopt BIM.



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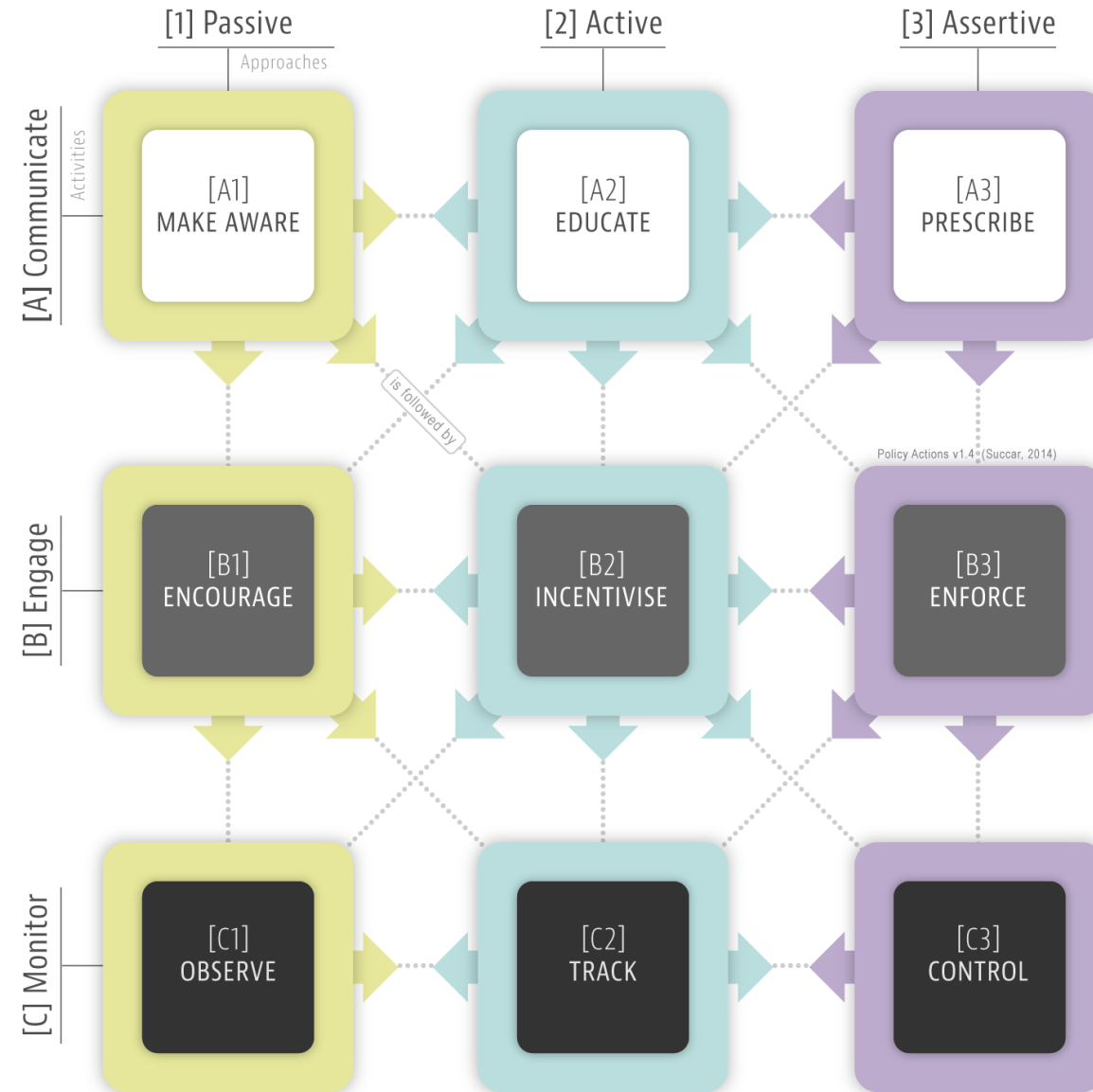


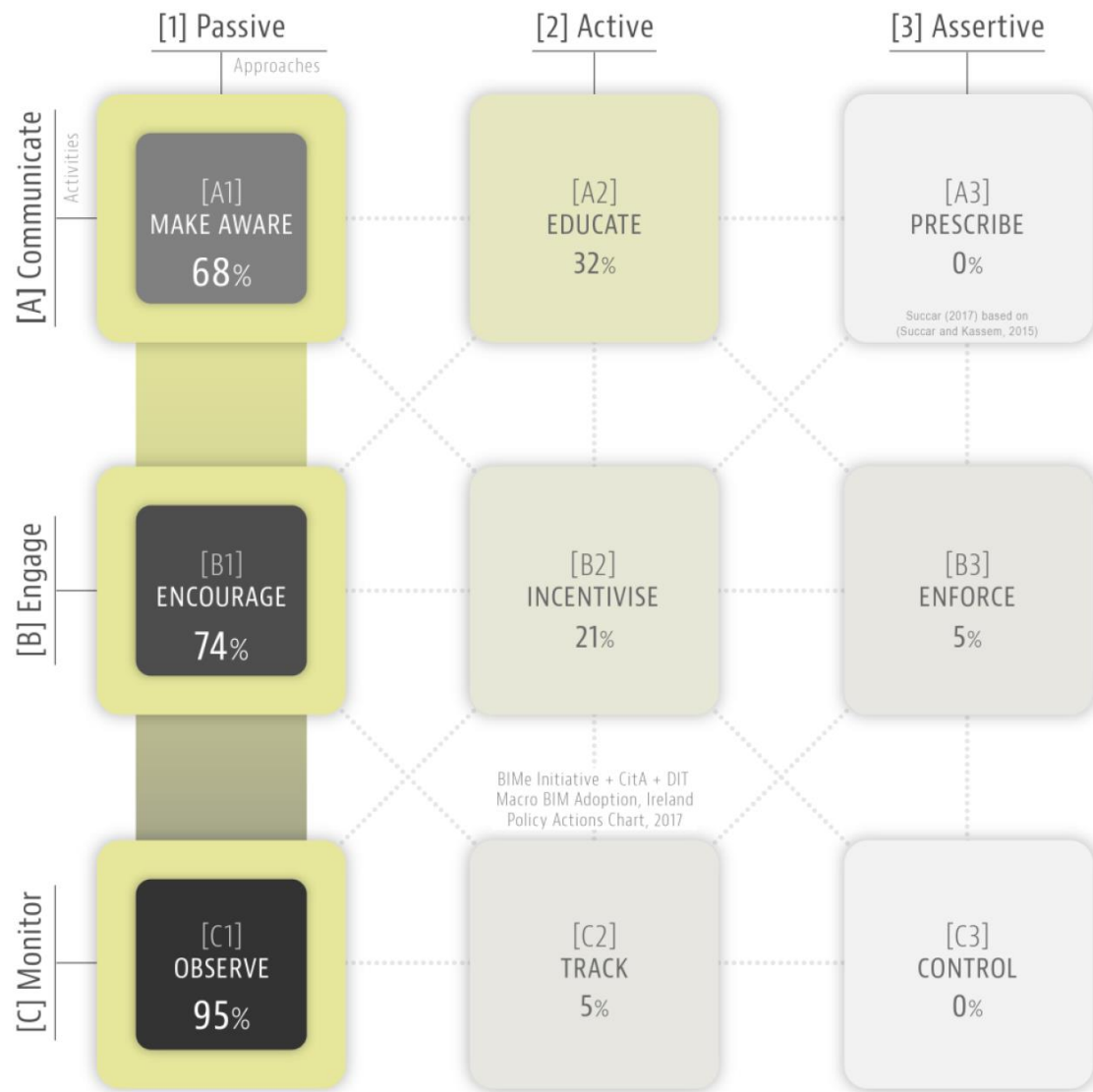
What are the approaches/actions available to policy makers to stimulate BIM adoption?





Policy Actions Model





Ireland 2017



Ireland 2019

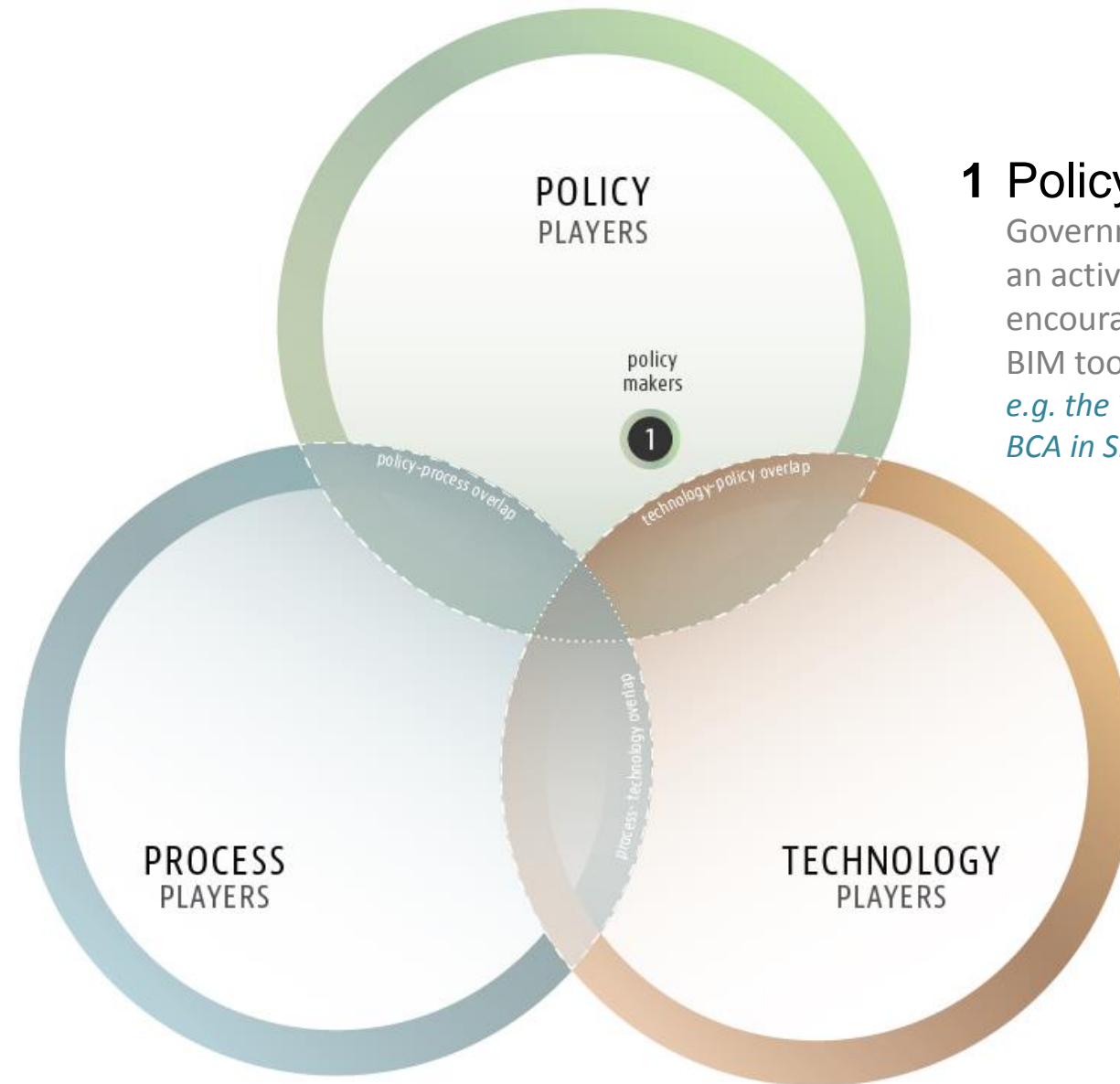


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Who to involve and how to share/plan the BIM
adoption effort across a market?





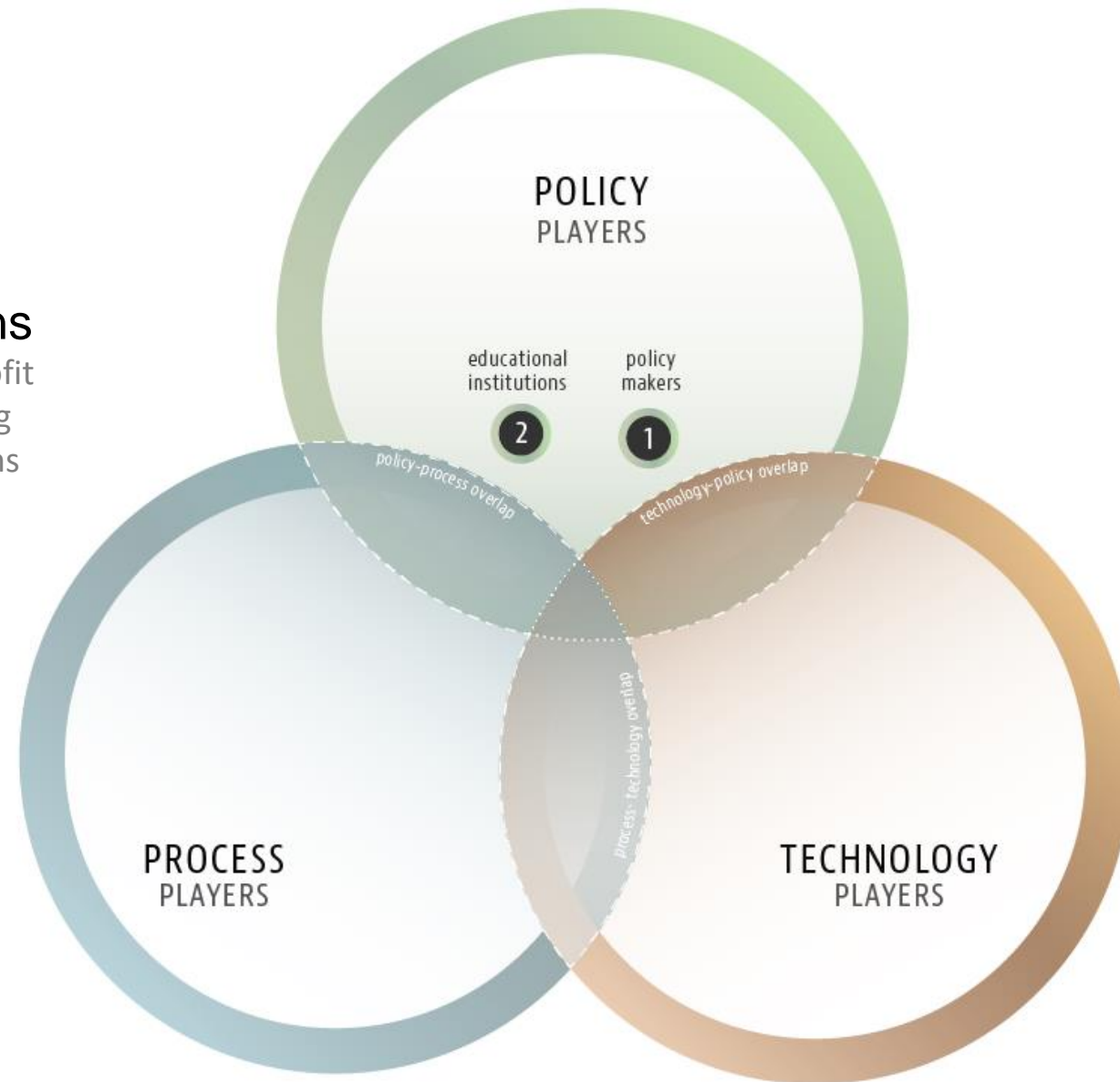
1 Policy Makers

Governmental players playing an active role in mandating or encouraging the adoption of BIM tools and workflows
e.g. the Task Group in the UK and BCA in Singapore



2 Educational Institutions

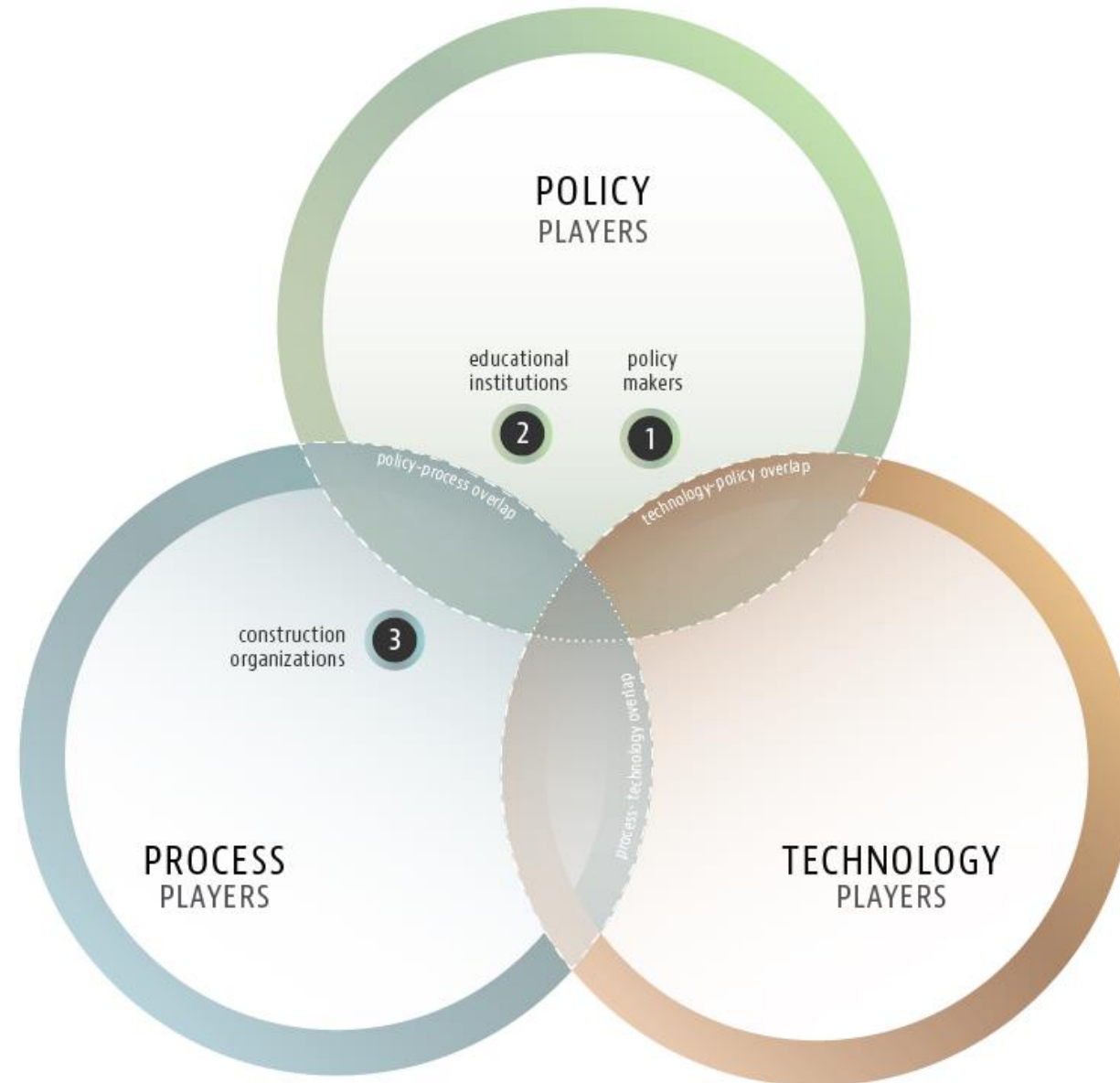
The universities and not-for-profit technical institutions developing and delivering learning programs and materials





3 Construction Organizations

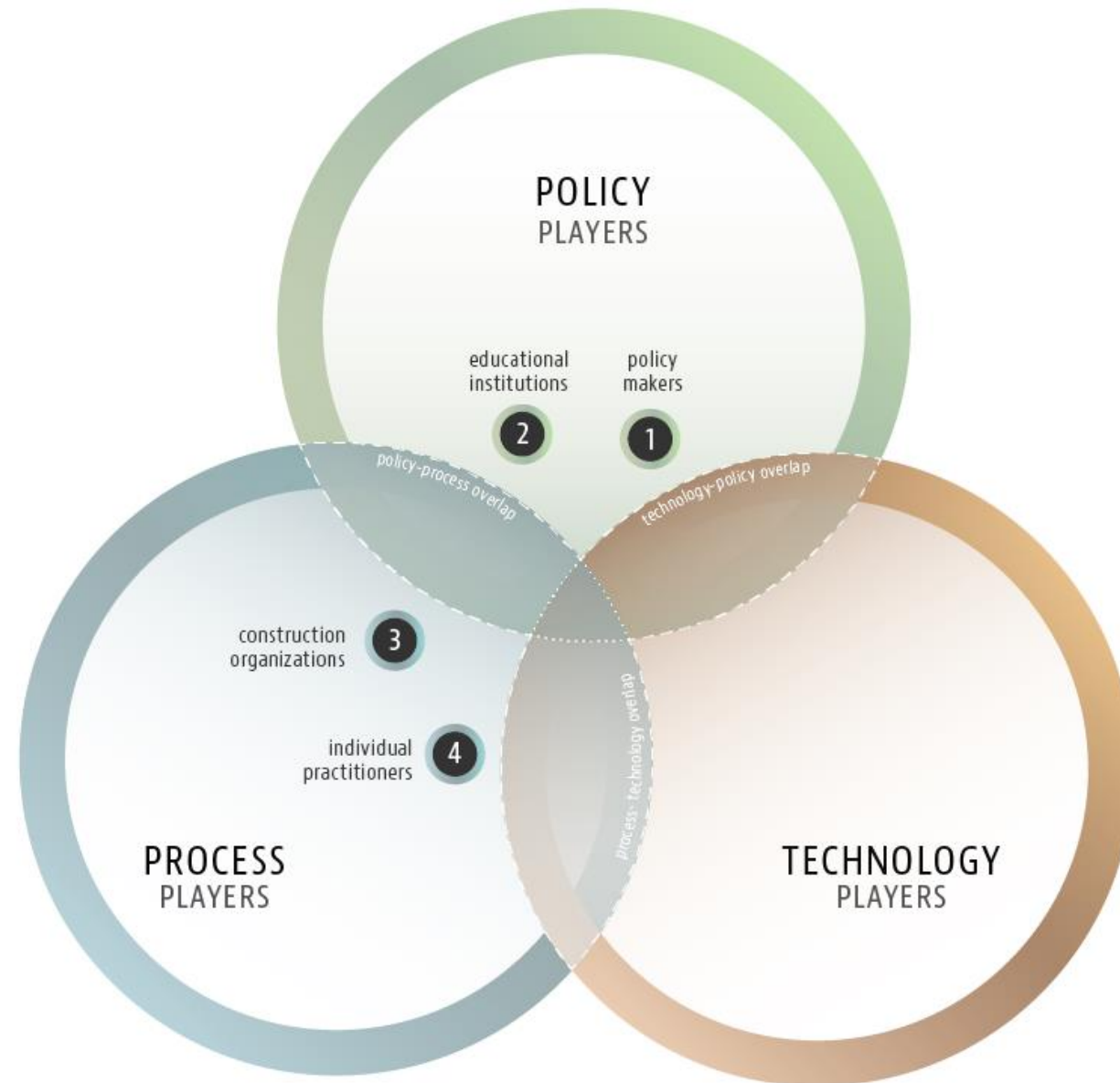
Designers, contractors, owners, operators and other organizational players involved in deploying BIM tools and workflows, training their staff and delivering BIM-enabled outcomes

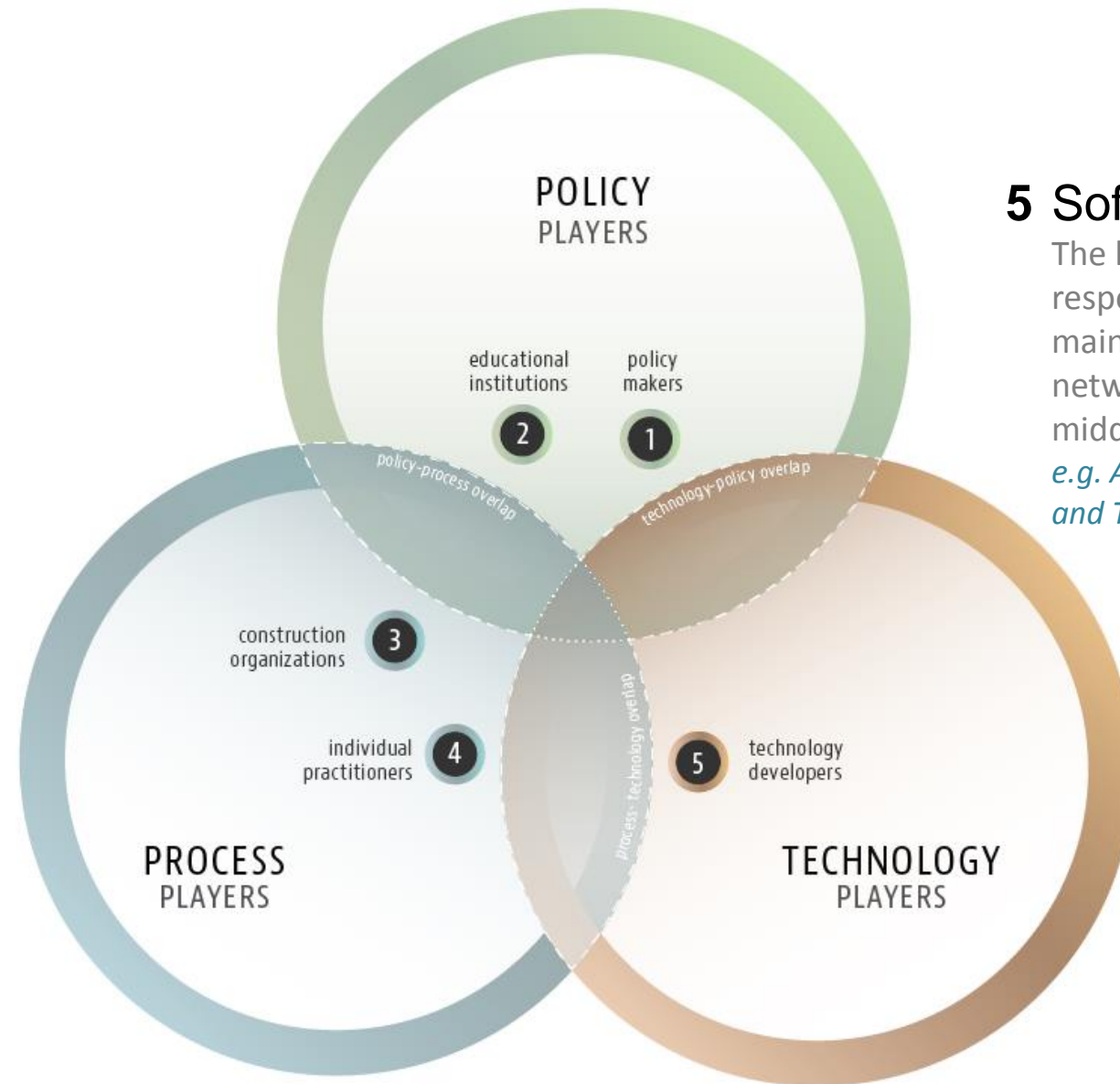




4 Individuals

The individual practitioner, researcher, lecturer and student involved in learning, or actively implementing BIM tools and workflows

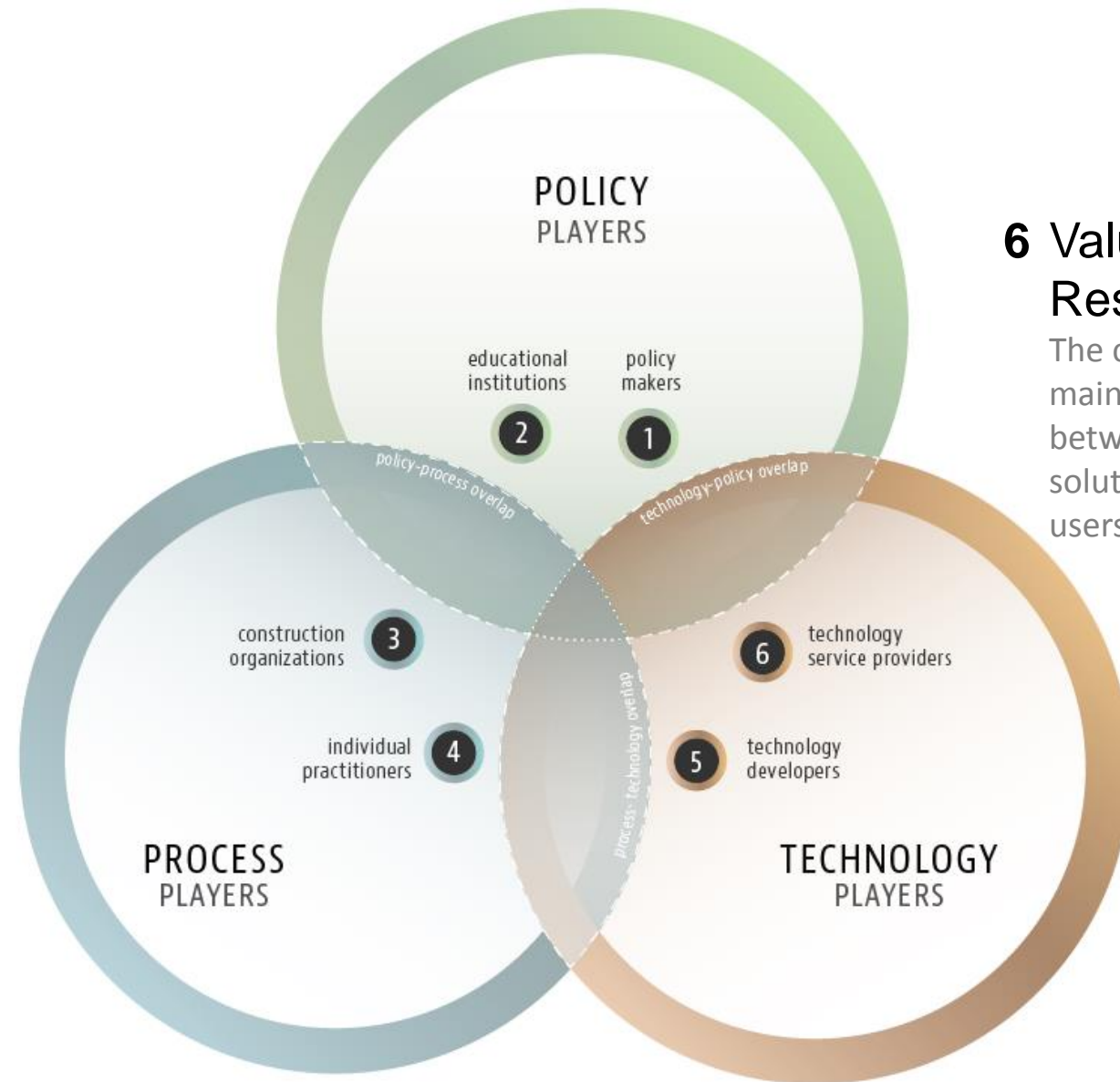




5 Software Developers

The large software houses responsible for developing and maintaining BIM software tools, network solutions and middleware

e.g. Autodesk, Nemetschek and Trimble



6 Value-adding Resellers

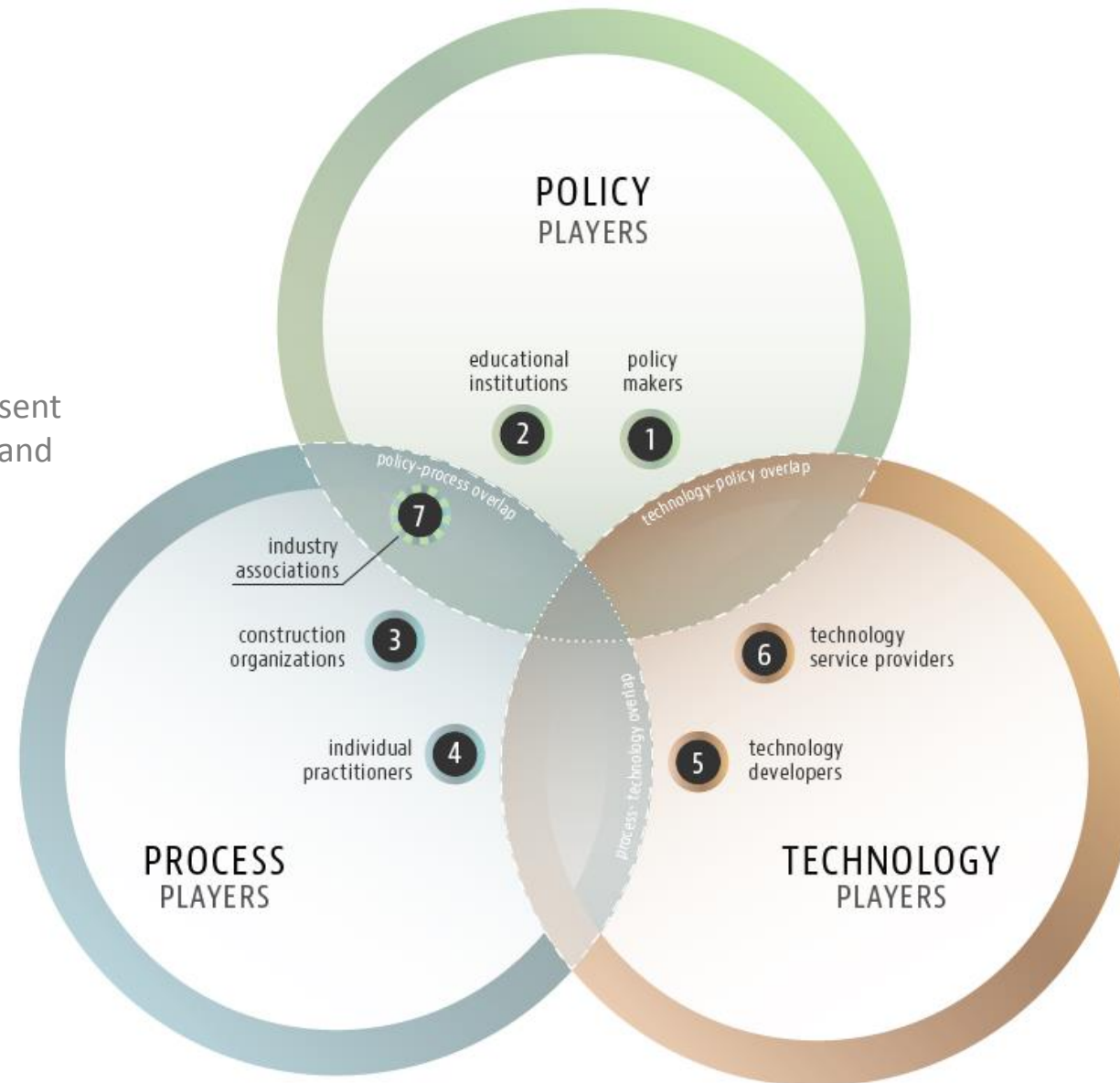
The companies bridging and maintaining the relationship between software/network solution developers and end users



7 Industry Associations

Associations dedicated to represent the interests of their individual and organizational members

e.g. AMCA in Australia

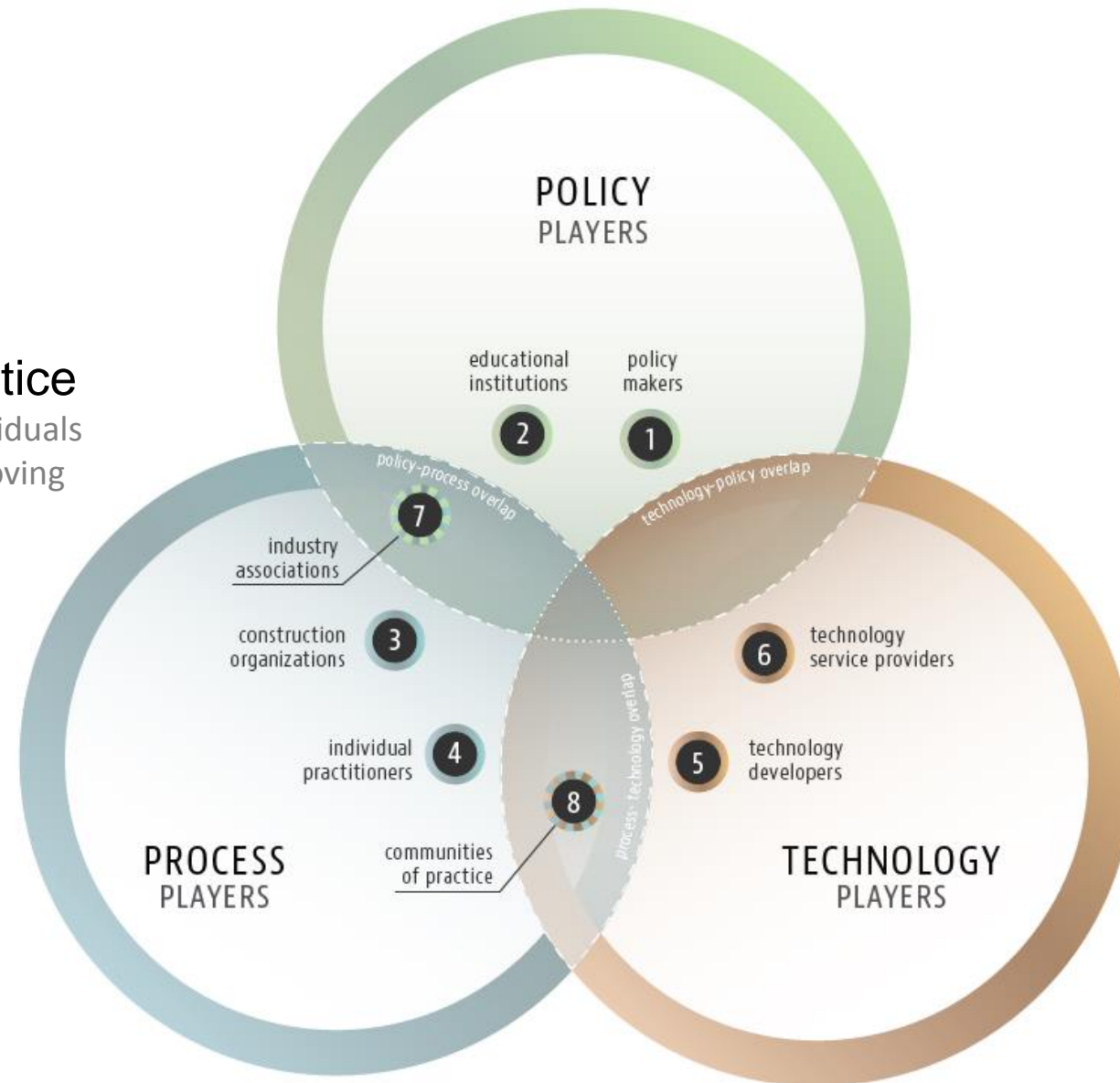




8 Communities of Practice

The informal grouping of individuals with a shared interest in improving their own BIM performance

e.g. Revit user groups

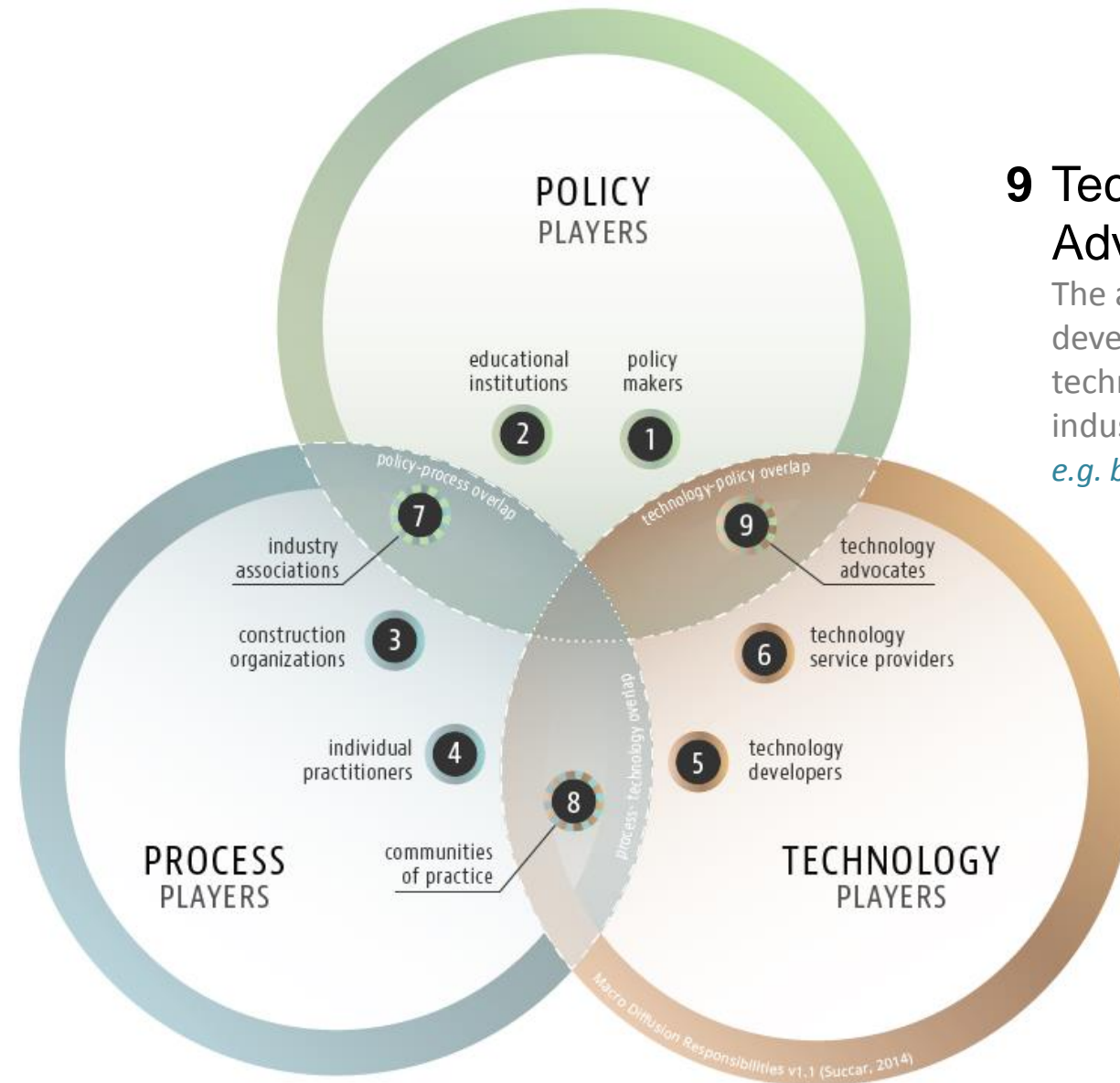




9 Technology Advocates

The associations involved in developing and promoting technology-centric solutions for industry problems

e.g. buildingSMART





Macro Maturity Components

Diffusion-Role Matrix v1.0 *sample shown at GLevel 1 (Succar, 2015)*

Macro Player Groups		Objectives , Stages and...	Champions & Drivers	Regulatory Framework	Noteworthy Publications	Learning & Education	Measurements & Benchmarks	Standardised Parts and...	Technology Infrastructure
	Policy Makers	A	A	A	B	B	A	B	C
	Educational Institutions	B	B	A	A	A	B	C	C
	Construction Organizations	B	A	B	B	B	A	A	B
	Individual Practitioners	C	C	C	C	A	C	C	C
	Technology Developers	C	C	C	C	B	C	B	A
	Technology Service Providers	C	C	C	B	A	C	B	A
	Industry Associations	B	B	A	A	B	A	C	C
	Communities of Practice	C	B	C	B	B	C	A	C
	Technology Advocates	A	A	B	A	B	B	A	B

[A] Leading, [B] Supporting, & [C] Participating roles



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Insights for a national and trans-European approach?





Lessons Learned

- Mandate vs. no mandate?
- Mimic macro BIM adoption of other countries?
- Digital transformation like 'network/coalition' ecosystem
- Policy makers needs to lead by example, engage and incentivise industry stakeholders
- It takes a long time to achieve BIM adoption across a market. Commit for a long journey.



Trans-European Opportunities

- A **Collaboration Network** between policy makers to align strategies and roadmaps
- A **Coordinated BIM Education Framework** for all types of educational institutions
- A **Knowledge Hub** for sharing use cases, learning, materials, guides, and protocols
- An open **BIM Object Library** for products across the EU?



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There is so much benefit from

Coordinated efforts

across the EU (EU BIM Task Group)

Unified efforts

across government departments

Collective efforts

by industry stakeholders



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Change takes time

effort, perseverance, and patience

Keep up the momentum!



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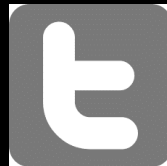


A call for collaboration



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THANK YOU



<https://BIMexcellence.org>